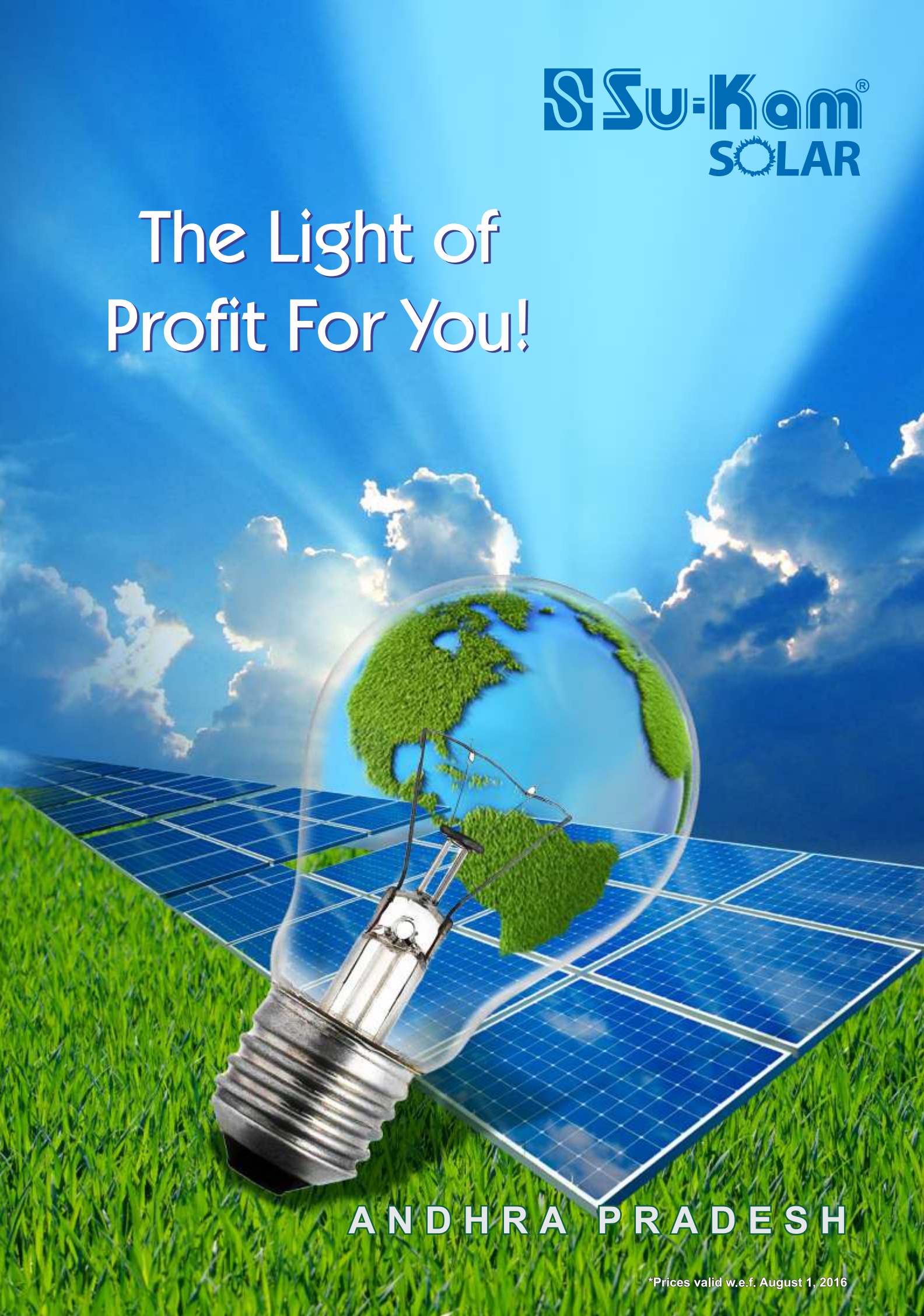




The Light of Profit For You!



ANDHRA PRADESH

*Prices valid w.e.f. August 1, 2016



Harnessing The Sun... Harnessing Profit!



SOLAR PANELS

PRODUCT RATING	Slab 0	Slab 1	Slab 2	Slab 3
	DEALER PRICE	3 KW	5 KW	10 KW
100 W / 12V	5040	4515	4410	4305
150 W / 12V	7403	6773	6615	6458
250 W / 24 V	12075	11025	10763	10500

NOTE : 10 KW = 10000 W The Choice of panels could be 100 Panels x 100 W
OR 40 Panels x 150 W (6000W) + 40 Panels x 100 W (4000 W)
OR 40 Panels x 250 W

Solar Panel 100W/12V



- Generate Electricity from Solar • Reduces Electricity Bill • **25 Year Performance Guarantee**
- Application: ❖ Residential and Commercial

Solar Panel 150W/12V



- Generate Electricity from Solar • Reduces Electricity Bill • **25 Year Performance Guarantee**
- Application: ❖ Corporate and Institutional

Solar Panel 250W/24V



- Generate Electricity from Solar • Reduces Electricity Bill • **25 Year Performance Guarantee**
- Application: ❖ Corporate and Institutional

THE BRAINY ECO SCHEME

PRODUCT RATING	DEALER PRICES	PRICE PER UNIT INR		
		Slab 1	Slab 2	Slab 3
	1 - 9 Pcs.	10 - 15 Pcs.	16 - 19 Pcs.	20 Pcs. & Above
1100/12V	6922	6354	6219	6110
1600/24V	8111	7435	7354	7138

Brainy Eco Solar HUPS 1100/12V



For 300W Solar Panel connect 1 Battery of 150Ah/12V.
400W-500W Solar Panel connect 2 Batteries of 150Ah/12V each in parallel connection

- Based on ATC Technology
- Charging Sharing • Maximum Savings
- ❖ 12 LEDs+4 Fans+1 Computer
- ❖ 12 LEDs+5 Fans+1 LED TV ❖ 12 Computers

Warranty: 24 Months

Brainy Eco Solar HUPS 1600/24V



For 1000W Solar Panel connect 4 Battery of 150Ah/12V.
2 Sets of series connection (2 batteries in each set)
2 Sets of parallel connection

- Based on ATC Technology
- Charging Sharing • Maximum Savings
- ❖ 4 Fans+12 LEDs+1 Computer+1 Printer
- ❖ 18 LEDs+6 Fans+1 LED TV ❖ 15 Computers

Warranty: 24 Months

THE MEGA BRAINY ECO COMBO SCHEME

COMBO NO.	COMPONENTS	QTY.	DEALER PRICE PER COMBO UNIT INR				
			1 - 4 Packages	5 - 9 Packages	10 - 15 Packages	16 - 20 Packages	20 Packages & Above
1	Solar Panel 150 W	1	24491	22784	22532	22096	21749
	Brainy Eco 1100	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	1					
	with Solar Battery 150 Ah 24+24						
2	Solar Panels 150 W	2	31894	29557	29147	28554	28207
	Brainy Eco 1100	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	1					
	with Solar Battery 150 Ah 24+24						
3	Solar Panels 100 W	5	52455	48245	47530	46584	45999
	Brainy Eco 1100	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	2					
	with Solar Battery 150 Ah 24 + 24						
4	Solar Panels 250 W	1	40519	37776	37323	36694	36002
	Brainy Eco 1600	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	2					
	with Solar Battery 150 Ah 24 + 24						
5	Solar Panels 250 W	2	52594	48801	48086	47194	46502
	Brainy Eco 1600	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	2					
	with Solar Battery 150 Ah 24 + 24						
6	Solar Panels 250 W	4	97076	90167	88736	87034	85866
	Brainy Eco 1600	1					
	Bazooka 150 Ah / Bazooka+ 150 Ah	4					
	with Solar Battery 150 Ah 24 + 24						

MEGA BRAINY ECO SCHEME

Brainy ECO combo 1



Brainy Eco 1100 | 150 watt Solar panel | Solar Battery 150 Ah 24+24

Brainy ECO combo 2



Brainy Eco 1100 | 150 watt Solar panel x 2 | Solar Battery 150 Ah 24+24

Brainy ECO combo 3



Brainy Eco 1100 | 100 watt Solar panel x 5 | Solar Battery 150 Ah 24+24 x 2

Brainy ECO combo 4



Brainy Eco 1600 | 250 watt Solar panel | Solar Battery 150 Ah 24+24 x 2

Brainy ECO combo 5



Brainy Eco 1600 | 250 watt Solar panel x 2 | Solar Battery 150 Ah 24+24 x 2

Brainy ECO combo 6



Brainy Eco 1600 | 250 watt Solar panel x 4 | Solar Battery 150 Ah 24+24 x 4

SOLAR POWER CONDITIONING UNIT SCHEME

SOLAR POWER CONDITIONING UNIT	DEALER PRICE	Slab 1	Slab 2	Slab 3
		10 KVA	15 KVA	25 KVA
Solar PCU (MPPT) 800W/1000VA/24V	17845	16417	16060	15703
Solar PCU (MPPT) 2KVA/2KW/48V	30823	29590	28973	28357
Touch Screen Solar PCU (MPPT) 2KW/2.5KVA/48V	42179	40491	39648	38804
Solar PCU (PWM) 3KVA/3KW/48V	46288	44342	43801	43260
Solar PCU (PWM) 6.25 KVA/6.25KW/96V	64890	62186	61375	60564

Solar PCU (MPPT) 800W/1000VA/24V

You 



- Pure Sine Wave Output
- Inbuilt MPPT Solar Charger
- Dual Option to Charge Batteries - Solar/Grid
 - ❖ 10 LEDs+4 Fans+1 Computer
 - ❖ 10 LEDs+5 Fans+1 LED TV

Warranty: 24 Months

Solar PCU (MPPT) 2KW/2KVA/48V

You 



- Pure Sine Wave Output
- Inbuilt MPPT Solar Charger
- Dual Option to Charge Batteries - Solar/Grid
 - ❖ 5 Fans+12 LEDs+2 Computers+1 Printer
 - ❖ 18 LEDs+7 Fans+3 LED TVs

Warranty: 24 Months

Touch Screen Solar PCU (MPPT) 2KW/2.5KVA/48V

You 



- Remote Connectivity
- Touch Screen User Interface
- ❖ 2 LEDs TV 32"+5 Fans+1 Refrigerator+25 LEDs
- ❖ 5 Fans+1 Washing Machine+25 LEDs +2 Computers

Warranty: 24 Months

Solar PCU (PWM) 3KW/3KVA/48V

You 



- Pure Sine Wave Output • Inbuilt Solar Charger
- Dual Option to Charge Batteries - Solar/Grid
 - ❖ 1 LED TV+2 Fans+8 LEDs+1 Room Cooler+1 Fridge
 - ❖ 2 Fans+4 LEDs+1 AC (0.8 Ton)

Warranty: 24 Months

Solar PCU (PWM) 6.25KW/6.25KVA/96V

You 



- Pure Sine Wave Output • Inbuilt Solar Charger
- Dual Option to Charge Batteries - Solar/Grid
 - ❖ 1.5 Ton AC+35 LED Lights+
 - 12 Fans+3 LED TVs+2 Refrigerators

Warranty: 24 Months

GRID TIE SCHEME

GRID TIE INVERTER	DEALER PRICE	Slab 1	Slab 2	Slab 3
	1.5 - 5 KW	5.5 - 10 KW	10.5 - 14.5 KW	15 KW & above
String Inverter- Single Phase 1.5KWP	38220	36598	34976	33353
String Inverter- Single Phase 2KWP	40481	38750	37020	35289
String Inverter- Single Phase 3KWP	47159	45212	43265	41319
String Inverter- Single Phase 5KWP	80447	77095	73742	70389
String Inverter- Three Phase 10KWP	151853	151853	145256	138659

String Inverter - Single Phase 1.5KWP

YouTube



- Converts Solar Power into Utility Grid Electricity
 - ROI in 5 Years with Electricity & 1.3 Years with Diesel Genset • MNRE Approved
- Application: ❖ Residential & Small Commercial

Warranty: 60 Months

String Inverter - Single Phase 2KWP

YouTube



- Converts Solar Power into Utility Grid Electricity
 - Generates 10 Units Per Day - ROI in 5 Years with Electricity & 1.3 Years with DG Set
 - Net Metering Possible • MNRE Approved
- Application: ❖ Residential & Small Commercial

Warranty: 60 Months

String Inverter - Single Phase 3KWP

YouTube



- Converts Solar Power into Utility Grid Electricity
 - Generates 15 Units Per Day - ROI in 5 Years with Electricity & 1.3 Years with DG Set
 - Net Metering Possible • MNRE Approved
- Application: ❖ Residential & Small Commercial

Warranty: 60 Months

String Inverter - Single Phase 5KWP

YouTube



- Converts Solar Power into Utility Grid Electricity
 - Generates 25 Units Per Day - ROI in 5 Years with Electricity & 1.3 Years with DG Set • Net Metering Possible • Dual MPPT • MNRE Approved
- Application: ❖ Residential, Petrol Pumps, Banks etc.

Warranty: 60 Months

String Inverter - Three Phase 10KWP

YouTube



- Converts Solar Power into Utility Grid Electricity
 - Generates 50 Units Per Day - ROI in 5 Years with Electricity & 1.3 Years with DG Set • Net Metering Possible • Triple MPPT • IEC Approved
- Application: ❖ Banks, Institutes, Industries etc.

Warranty: 60 Months

SOLAR STREET LIGHTING SCHEME

Product	Dealer Price	Slab 1	Slab 2	Slab 3	Slab 4	Slab 5
	9 - 24 W	25 - 49 W	50 - 74 W	75 - 99 W	100 - 149 W	150 W & Above
Sunway solar street lighting 4wp LED Based	8366	7781	7697	7529	7363	7112
Sunway solar street lighting 9wp LED Based	13308	12377	12106	11836	11566	11295
Sunway solar street lighting 15wp LED Based	17173	15971	15646	15322	14997	14673
Sunway solar street lighting 15wp GSM LED Based	19835	18632	18308	17983	17659	17334
Sunway solar street lighting 30 wp LED Based	25343	23569	23315	22809	22302	21541
Sunway solar street lighting 30 wpGSM LED Based	28011	26237	25983	25477	24970	24209
Sunway solar street lighting 40 wp LED Based	37146	34546	34174	33431	32688	31574
Sunway solar street lighting 40 wp GSM LED Based	39814	37214	36842	36099	35356	34242
Sunway solar street lighting 50 wp LED Based	48950	45524	45034	44055	43076	41607

SunWay Solar Street Lighting 15WP LED Based



- Automatic ON/OFF Sensor
 - 30,000 Hrs Life span of LEDs
 - In-built Lithium-ion Battery
 - Low Maintenance
 - Fast Charging
- Application: Shopping Center, Commercial Sector

Available in:

4WP, 9WP, 15WP, 30WP, 40WP & 50WP

*for 15W model only

Warranty: 12 Months

SOLAR CHARGE CONTROLLER

SCC	DEALER PRICE	Slab 1	Slab 2	Slab 3	Slab 4
	1 - 9 Pcs.	10 - 15 Pcs.	16 - 19 Pcs.	20 - 29 Pcs.	30 Pcs. & Above
Solar charge controller (PWM)12V/10A	973	919	865	811	757
Solar charge controller LVD (PWM) 12V/20A	1298	1190	1082	1027	946
Solar charge controller LED (PWM) 12-24V/30A	2379	2163	2055	1947	1839
Solar charge controller (PWM) 12-24V-48V/45A	4867	4326	3785	3569	3353
Solar charge controller (PWM) 96V/60A	13649	13102	12919	12735	12551
Solar charge controller (PWM) 180V/40A	15822	15189	14972	14756	14540
Solar charge controller (PWM) 360V/30A	18926	18169	17926	17683	17439
Solar charge controller (MPPT) 12V/17A (Load Controller)	2163	1744	1709	1673	1637
Solar charge controller (MPPT) 12V-24V/25A (Load Controller)	5408	4326	4272	4218	4164
Solar charge controller (MPPT) 48V/40A	10274	8720	8542	8363	8186
Solar charge controller 96V/40A	29201	27038	25956	24875	23793
Solar charge controller (MPPT) 120V/40A	34608	32445	31364	30282	29201
Solar charge controller (MPPT) 180V/40A	42179	40016	38934	37853	36771
Solar charge controller (MPPT) 360V/40A	59483	57320	56238	55157	54075

Solar Charge Controller (PWM) 12V/10A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Convert your Existing Inverter into Solar Inverter

Warranty: 12 Months

Solar Charge Controller LVD (PWM) 12V/20A

YouTube



- Dusk to Down • Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Convert your Existing Inverter into Solar Inverter

Warranty: 12 Months

Solar Charge Controller LED (PWM) 12-24V/30A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Stand Alone & Street Light Systems

Warranty: 24 Months

Solar Charge Controller (PWM) 12-24-48V/45A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Stand Alone & Street Light Systems

Warranty: 12 Months

Solar Charge Controller (PWM) 96V/60A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Petrol pumps, hospitals, schools, offices, telecom

Warranty: 24 Months

Solar Charge Controller (PWM) 180V/40A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Petrol pumps, hospitals, schools, offices, telecom

Warranty: 24 Months

Solar Charge Controller (PWM) 360V/30A

YouTube



- Charges battery from solar panel
 - Protects battery from over charging/over discharging
 - Protects panel from reverse current
- Application: ❖ Petrol pumps, hospitals, schools, offices, telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 12V/17A (with Load Controller)

YouTube



- 30% reduction in the panel size
 - Faster charging of the battery
 - LED display panel
 - ATC Factor
 - Can Run DC Load Directly
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 12V-24V/25A (with Load Controller)

You 



- LCD display • 30% reduction in the panel size
 - Faster charging of the battery
 - ATC Factor • Can Run DC Load Directly
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 48V/40A

You 



- LCD display
 - 30% reduction in the panel size
 - Faster charging of the battery
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 96V/40A

You 



- LCD display • 30% reduction in the panel size
 - Faster charging of the battery
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 120V/40A

You 



- LCD display • 30% reduction in the panel size
 - Faster charging of the battery
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 180V/40A

You 



- LCD display • 30% reduction in the panel size
 - Faster charging of the battery
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months

Solar Charge Controller (MPPT) 360V/40A

You 



- LCD display • 30% reduction in the panel size
 - Faster charging of the battery
- Application: ❖ Off-grid Solar Systems ❖ Forklift
❖ Solar Street Light ❖ Household ❖ Telecom

Warranty: 24 Months



SOLAR HOME LIGHTING SYSTEM

DEALER PRICE	Slab 1	Slab 2	Slab 3
1 - 99 Pcs.	100 - 299 Pcs.	300 - 499 Pcs.	500 Pcs. & Above
4867	4542	4218	3515

DC SYSTEM 800 VA / 12V

DEALER PRICE	Slab 1	Slab 2	Slab 3
1 - 19 Pcs.	20 - 49 Pcs.	50 - 99 Pcs.	100 Pcs. & Above
5408	5191	4867	4542

SOLARCON

DEALER PRICE	Slab 1	Slab 2	Slab 3
1 - 9 Pcs.	10 - 19 Pcs.	20 - 29 Pcs.	30 Pcs. & Above
3461	2974	2812	2704

SolarPV - Solar Home Lighting System

YouTube



- Long Back-up upto 32 Hrs. (Single Lamp); 15 Hrs. (Double Lamp); 8 Hrs. (Double Lamp + Radio)
- Sunlight Sensors Switches ON/OFF Bulbs Automatically
- Mobile Charging Option

Warranty: 12 Months

DC System 800VA/12V

YouTube



- Extracts maximum available power
 - Overload and short circuit protection
 - Easy system monitoring through LCD and LED display
 - Provision for mobile charging
 - Solar & grid charging options available
- Application: ❖ DC Light, DC Fan, DC Television

Warranty: 24 Months

SolarCon (PWM) 12V-24V/20A

YouTube



- Run direct load in case battery is full
 - RTC setting ensures solar usage during peak hours
- Reduces electricity bill • LCD display panel
Application: ❖ Convert your Existing Inverter

Warranty: 24 Months



SOLAR HI CAP INVERTERS

SOLAR INVERTER (1P-1P)	DEALER PRICE	Slab 1	Slab 2	Slab 3
	1 - 10 KVA	11 - 19 KVA	20 - 29 KVA	30 KVA & Above
Solar Inverter 7.5KVA/120V	57615	55887	54734	53582
Solar Inverter 10KVA/180V	66826	64821	63484	62147
Solar Online UPS 10KVA/180V	73364	71163	69695	68229

Solar Inverter (1P-1P) 7.5KVA/120V



- Solar Priority
 - Less Switch Over Time
 - 100% safe to run expensive and sensitive equipment
 - Compatible with any Solar Charge Controller
 - Runs the load directly through solar power
- Application:
❖ Bank, ATM, Lab, Petrol Pump, Clubs

Warranty: 24 Months

Solar Inverter (1P-1P) 10KVA/180V



- Solar Priority
 - Less Switch Over Time
 - 100% safe to run expensive and sensitive equipment
 - Compatible with any Solar Charge Controller
 - Runs the load directly through zSolar power
- Application:
❖ Bank, ATM, Lab, Petrol Pump, Clubs

Warranty: 24 Months

Solar Online UPS (1P-1P) 10KVA/180V



- Solar Priority
 - Less Switch Over Time
 - Increases Battery Life Due to Pure Solar Power
 - 100% safe to run expensive and sensitive equipment
- Application:
❖ Bank, ATM, Lab, Petrol Pump, Clubs

Warranty: 24 Months



SOLAR HI CAP INVERTERS

Solar Inverter 3P-3P	DEALER PRICE	Slab 1	Slab 2	Slab 3
	1 Pc.	2 Pcs.	3 Pcs.	4 Pcs. & Above
Solar Inverter 15KVA/360V	149617	145129	142136	139144
Solar Inverter 20KVA/360V	190972	185243	181424	177604
Solar Inverter 30KVA/360V	265219	257263	251958	246654
Solar Inverter 40KVA/360V	363429	352526	345258	337989
Solar Inverter 50KVA/360V	479170	464795	455212	445629
Solar Inverter 80KVA/360V	832421	807448	790799	774151
Solar Inverter 100KVA/360V	1012963	982574	962314	942056

Solar Inverter (3P-3P) 15KVA/360V



- DSP Sine Wave Technology
- Galvanic Isolation Transformer
- Compatible with any Solar Charge Controller
- Runs the load directly through solar power
- Application:
 - ❖ 1.5 Ton 3 AC+80 LED Lights+ 35 Fans+3 Coolers+ 6 LED TVs+1 Refrigerator

Warranty: 12 Months

Solar Inverter (3P-3P) 20KVA/360V



- DSP Sine Wave Technology
 - Galvanic Isolation Transformer
 - Compatible with any Solar Charge Controller
 - Runs the load directly through solar power
 - Application:
 - ❖ 1.5 Ton 4 AC+100 LED Lights, 40 Fans+3 Coolers+6 LED TVs +2 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months

Solar Inverter (3P-3P) 30KVA/360V



- DSP Sine Wave Technology
 - Galvanic Isolation Transformer
 - Compatible with any Solar Charge Controller
 - Runs the load directly through solar power
 - Application:
 - ❖ 1.5 Ton 6 AC+ 130 LED Lights+ 50 Fans+5 Coolers+ 8 LED TVs+2 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months

Solar Inverter (3P-3P) 40KVA/360V



- DSP Sine Wave Technology • Galvanic Isolation Transformer • Compatible with any Solar Charge Controller • Runs the load directly through solar power
- Application: ❖ 1.5 Ton 6 AC+150 LED Lights+ 55 Fans+5 Coolers+10 LED TVs+3 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months

Solar Inverter (3P-3P) 50KVA/360V



- DSP Sine Wave Technology • Galvanic Isolation Transformer • Compatible with any Solar Charge Controller • Runs the load directly through solar power
- Application: ❖ 1.5 Ton 7 AC+170 LED Lights+ 60 Fans+5 Coolers+10 LED TVs+4 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months

Solar Inverter (3P-3P) 80KVA/360V



- DSP Sine Wave Technology • Galvanic Isolation Transformer • Compatible with any Solar Charge Controller • Runs the load directly through solar power
- Application: ❖ 1.5 Ton 12 AC+220 LED Lights+ 70 Fans+8 Coolers+15 LED TVs+5 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months

Solar Inverter (3P-3P) 100KVA/360V



- DSP Sine Wave Technology • Galvanic Isolation Transformer • Compatible with any Solar Charge Controller • Runs the load directly through solar power
- Application: ❖ 1.5 Ton 14 AC+340 LED Lights+ 120 Fans+10 Coolers+20 LED TVs+8 Refrigerators
- Lifts, Escalators, Deep Freezer, Any 3 Phase Motor

Warranty: 12 Months



Q1. What is the validity of this price list?

Ans. This price list is w.e.f. August 1, 2016 and will be valid till the time the prices are revised.

Q2. What is the time frame for ordering the required number of units to qualify?

Ans. The distributor can avail this scheme only if he places order for the required number of units within a period of one month. This one month will be a calendar month. For example, from August 1, 2016 to August 31, 2016 will be one month and then September 1, 2016 to September 30, 2016 will be the next month. However, for new distributors, the period of the first month will be considered from the day of the first order. For example, if the first order is placed on August 28, 2016, then the month will be considered from August 28, 2016 to September 27, 2016. From the second month onwards, the calendar month will be considered. Within that period, required number of units must be ordered to qualify for a slab.

Q3. Who will bear the cost of delivery?

Ans. If the value of the order is Rs. 1 Lakh and above, the company will bear the cost of delivery. In case the order value is less than Rs. 1 Lakh, the cost of transportation of the order from the nearest company warehouse to the distributor's delivery address will have to be paid by the distributor.

Q4. Do I have to order the required number of units of the same product to qualify for the scheme?

Ans. The distributor has the flexibility to order products of different ratings from within one series to qualify for a slab. For example, if ordering the solar panels and wanting to qualify for the 10KW slab, the distributor can order 50 panels of 100 W (50 x 100 = 50000 W i.e. 5 KW), 20 panels of 150 W (20 x 150 = 3000 W i.e. 3 KW) and 8 panels of 250 W (8 x 250 = 2000 W i.e. 2 KW) making it 5 KW + 3 KW + 2 KW = 10 KW.

Q5. Are there any other criteria to be eligible for the scheme?

Ans. An order will be treated as a **COMPLETED ORDER** only once the full payment for the same has been received by the company. In case the company is able to fulfill only part of the order but the distributor has made the full payment, then he will be eligible for the scheme. For example, if the order is for 80 units but the company is able to deliver 60 of them, and the distributor has made payment for the entire 80 units, then he will be eligible for the scheme.

Q6. What happens to my money if the company is unable to deliver the order?

Ans. If the company is unable to deliver the order within the stipulated one month, then the money will be adjusted in the coming orders. If the amount paid is in excess of Rs. 10 Lakhs, then the money will be adjusted along with interest at the rate of 10% per annum.

Q7. When will I get my discount?

Ans. All applicable discounts in the base / dealer prices will be adjusted in the last order invoice of the month in consideration. For example, if the distributor gives his first order on August 8, 2016 and the last order of the month on August 28, 2016, then all applicable discounts will be adjusted in the invoice raised against the order placed on August 28, 2016.

Q8. Are these the final prices and what about the taxes?

Ans. Distributors can avail cash discounts over and above the prices quoted. The prices are inclusive of VAT and all other taxes.

Q9. Are there any additional incentives for those who are exclusive Su-Kam distributors?

Ans. In case a distributor is exclusively selling Su-Kam products, that is, he does not deal in any competing products, then he is entitled to the Su-Kam Loyalty Program benefits. Please contact the company for more information on the Loyalty Program.

Q10. Will the items bought in combo be counted in the individual slabs also?

Ans. When you order a Mega Brainy Eco Combo, i.e. Combo 1 to 6, the solar panels and inverter will automatically get accounted for in the slabs for the respective items.

***Terms & Conditions**

- This scheme can be withdrawn at any time at the discretion of the company.
- These prices are valid only in Andhra Pradesh.
- Standard packing, forwarding, freight charges (within city limits) are included in the prices.
- Installation charges as applicable are extra.
- Any dispute will be resolved under the jurisdiction of National Capital Territory of Delhi.



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